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## Form **990**

### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2008

OMB No 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service The experience may have to use a copy of this return to cation, state reporting requirements

_		nue Service				Inspection
<u>A</u>	For th	ne 2008 calendar year, or tax year beginning January 1 , 2008, and	ending	Decem		, 20 08 er identification number
		applicable Please Use IRS   C Name of organization Tarion Warranty Corporation   Please Use IRS   Please As				
		s change label or Doing Business As	\ (- · t-		98 E Telepho	: 0197825
	lame c	change type	loom/suite		•	
_	nitial re	Specific   6	12th	Floor	(416)	229-3800
$\sqcup_1$	ermina	ation Instruc- City or town, state or country, and Zir + 4				
_		ed return			G Gross red	<del></del>
∐ A	pplication	or periority				for affiliates? Yes No
_	Tav. av.	Howard Bogach		1 '		ncluded? LYes LNo
<u> </u>		empt status		7		list (see instructions)
		ite: ▶ www.tarion.com  organization ☑ Corporation □ Trust □ Association □ Other ▶ L Year of	formation	H(c) Group ex		legal domicile
		Summary	ionnation	1976	WI State Of	legal domicile
1.6			Tarion i	c rocnone	ible for s	-dministoring
	1	Briefly describe the organization's mission or most significant activities:	i arioii i	s respons	t now bo	me and
9		the Ontario New Home Warranties Plan Act, which outlines the warran				
Jan		condominium builders. The primary purpose of Tarion is to ensure the step in to protect consumers when builders fail to fulfill their warrant			by tills i	egisiation and to
/err						
Governance	ı	Check this box ► ☐ If the organization discontinued its operations or disposed of mo			sets.	14
త		Number of voting members of the governing body (Part VI, line 1a).			4	13
itie	l	Number of independent voting members of the governing body (Part VI, I	iine ib)		5	247 (See Schd O)
Activities &	ł	Total number of employees (Part V, line 2a)		• •	6	0
⋖	ı	Total number of volunteers (estimate if necessary)		•	7a	16,071,895
		Total gross unrelated business revenue from Part VIII, line 12, column (C) Net unrelated business taxable income from Form 990-T, line 34.	٠	• •	7b	n/a See Schd O)
		The difficience business taxable moothle from 1 orm 355 1, fine 54.	<del></del>	Prior Yea		Current Year
	8	Contributions and grants (Part VIII, line 1h)				·· ·
Ë	9	a leave of				30,014,104
Revenue	10	1				15,762,509
æ	11	Other revenue (Part VIII, column (A), lines 3, 4, and 7d)	.			309,386
	12	Total revenue—add lines 8 through 11 anust equal Part VIII, column (A), line 1	2)			46,085,999
_		Grants and similar amounts pair (Part IX, column (A), lines 1-3)				11,111,111
	14	Benefit and single amounts part if any X, column (A), line 4)				
es		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–1				22,205,849
Expenses		Professional fundraising fees (Part IX, column (A), line 11e)				
ᄶ		Total fundraising expenses (Part IX, column (D), line 25) ▶	o 🗀			
_		Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)			-	43,316,404
		Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)				65,522,253
		Revenue less expenses. Subtract line 18 from line 12				-19,436,254
so c				Beginning of	f Year	End of Year
Assets d Baland	1	Total assets (Part X, line 16)		324,6	65,136	242,151,285
t As		Total liabilities (Part X, line 26)		188,4	09,646	169,091,812
Net A Fund E	22	Net assets or fund balances. Subtract line 21 from line 20		136,2	55,490	73,059,473
	irt II	Signature Block				
		Under penalties of perjury, I declare that I have examined this return, including accompanying				
		and belief, it is true, correct, and complete Declaration of preparer (other than officer) is ba	aseu on an	inionnation c	/ William pie	
Sig	n	Signature of officer  Deha Becevello VP + CFO			MAG	ust 13,2009
He	re	Signarule of officer		Date	0	
		John Becevello, VP+CFO				
_		Type or print name and title	1	<del></del>		
		Preparer's Date	Chec self-	1.	Preparer's ic (see instruct	lentifying number
Paid	l	signature		oyed ▶ 🔲	lose manner	ionoj
_	oarer's					
	Only	Firm's name (or yours if self-employed),	_	EIN	<b>&gt;</b>	
		address, and ZIP + 4		Phone no	<b>&gt;</b> (	)
Ma	y the	IRS discuss this return with the preparer shown above? (see instructions)	<u>.                                    </u>	<u> </u>		Yes No

Par	Statement of Program Service Accomplishments (see instructions)
1	Briefly describe the organization's mission:  Regulators of the new home building industry in Ontario. Tarion licenses all new homes and condominum builders in the province and administer the New home warranty program to ensures that all new homeowners receives the
	New Home Warranty coverage entitled to by law.
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
	If "Yes," describe these changes on Schedule O
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.
4a	(Code: 524298 ) (Expenses \$ 43,680,975 including grants of \$ ) (Revenue \$ 28,096,994 )  Home Enrolment fees  Tarion ensures that all new homeowners receive the New Home Warranty Coverage that they are entitled to by law.  New home enrolment fees from new home buyers in Ontario are invested and when required are used to settle
	claims from homeowners as a result of warranty breach by the builders.
4b	(Code: 524298 ) (Expenses \$ 2,394,399 including grants of \$ ) (Revenue \$ 1,917,110 )  Builder Registration & Renewal Fees
	All builders and vendors must be registered with Tarion in order to build or sell homes and condominiums legally in Ontario.
4c	(Code:) (Expenses \$including grants of \$) (Revenue \$)
	Other program services (Describe in Schedule O.) (Expenses \$ including grants of \$ ) (Revenue \$ )
40	Total program service expenses > \$ 46.075.374 (Must equal Part IX Line 25, column (R))

Pai	t IV Checklist of Required Schedules	_		
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		1
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		1
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		1
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C. Part II	4		1
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		1
6	Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		1
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		1
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8_		1
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	9		<b>√</b>
10	Did the organization hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		✓
11	Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If "Yes," complete Schedule D, Parts VI, VII, IX, or X as applicable	11	✓	
12	Did the organization receive an audited financial statement for the year for which it is completing this return that was prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12	✓	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule $E$ .	13		<b>✓</b>
14a	Did the organization maintain an office, employees, or agents outside of the U.S?	14a	✓	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the U.S.? If "Yes," complete Schedule F, Part I	14b	✓	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Part II.	15		✓
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III	16		1
17	Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I	17		✓
18	Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		1
19	Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		✓
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		<b>√</b>
21	Did the organization report more than \$5,000 on Part IX, column (A), line 19 If "Yes," complete Schedule I, Parts I and II	21		<b>√</b>
22	Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		<b>✓</b>
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete Schedule J	23_	✓	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions	24a		./
<b>b</b>	24b–24d and complete Schedule K. If "No," go to question 25	24b		<b>V</b>
b				
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		1
b	Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a prior year? If "Yes," complete Schedule L, Part I	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		✓
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		✓

Pai	t IV Checklist of Required Schedules (continued)			
-, •			Yes	No
28	During the tax year, did any person who is a current or former officer, director, trustee, or key employee:			
а	Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L,			
	Part IV	28a		<b>✓</b>
b	Have a family member who had a direct or indirect business relationship with the organization? If "Yes," complete Schedule L, Part IV	28b		✓
С	Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV	28c		✓
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		✓
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		✓
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		1
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		1
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		1
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		✓
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35		1
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		1
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part			
	<u>VI</u>	37		<b>✓</b>
			~~~	

Form **990** (2008)

Pai	rt V Statements Regarding Other IRS Filings and Tax Compliance			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of			
	U.S Information Returns Enter -0- if not applicable	1		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0	1		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
	gaming (gambling) winnings to prize winners?	1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return 2a 0			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b		
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see			
	instructions)	1		
3а	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by			
	this return?	3a	<b>√</b>	/
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		<b>V</b>
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority	ĺ		
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial	4a		1
	account)?	70		<u> </u>
D	If "Yes," enter the name of the foreign country: ►  See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank			
	and Financial Accounts.			
52	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		1
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		<b>✓</b>
	If "Yes," to question 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity			
Ū	Regarding Prohibited Tax Shelter Transaction?	5c		
6a	Did the organization solicit any contributions that were not tax deductible?	6a		<b>√</b>
	If "Yes," did the organization include with every solicitation an express statement that such contributions or		ŀ	
_	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization provide goods or services in exchange for any quid pro quo contribution of more than			
	\$75?	7a		
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	7c		
	required to file Form 8282?	<del>/</del>		
	in res, indicate the number of rorms ozoz filed during the year			
е	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required? .	7g		
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as	-L		
	required?	7h		
8	Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and section			
	509(a)(3) supporting organizations. Did the supporting organization, or a fund maintained by a sponsoring	8		
9	organization, have excess business holdings at any time during the year?  Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds.			
a	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)	_	ļ	-
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? [ If "Yes," enter the amount of tax-exempt interest received or accrued during the year.   12b	12a		
	in 1991 onto the amount of tax-exompt interest received of accided duffing the Veal. 1 (20)			

Part VI Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

Sec	tion A. Governing Body and Management			
			Yes	No
	For each "Yes" response to lines 2–7b below, and for a "No" response to lines 8 or 9b below, describe the			
	circumstances, processes, or changes in Schedule O. See instructions.			. }
1a	Enter the number of voting members of the governing body			
b	Enter the number of voting members that are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
	any other officer, director, trustee, or key employee?	2_		<b>✓</b>
3	Did the organization delegate control over management duties customarily performed by or under the direct			,
	supervision of officers, directors or trustees, or key employees to a management company or other person?	3		<del>-</del>
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5 6	_/	
6	Does the organization have members or stockholders?	0	_	_
7a	Does the organization have members, stockholders, or other persons who may elect one or more members	7a	1	
<b>.</b>	of the governing body?	7b	7	
8	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?  Did the organization contemporaneously document the meetings held or written actions undertaken during	1.5		
Ü	the year by the following			
а	The governing body?	8a	<b>/</b>	ر
b	Each committee with authority to act on behalf of the governing body?	8b_	✓	
9a	Does the organization have local chapters, branches, or affiliates?	9a		✓
	If "Yes," does the organization have written policies and procedures governing the activities of such chapters,			
	affiliates, and branches to ensure their operations are consistent with those of the organization?	9b		
10	Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations	10		./
11	must describe in Schedule O the process, if any, the organization uses to review the Form 990	10		
• •	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	11		1
Sec	tion B. Policies			
	TOTAL DE L'OTOTO		Yes	No
		12a	Yes	No
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	No
12a		12a 12b	Yes ✓	No
12a b	Does the organization have a written conflict of interest policy? If "No," go to line 13	12b	Yes ✓	No
12a b c	Does the organization have a written conflict of interest policy? If "No," go to line 13	12b	Yes ✓	No
12a b c	Does the organization have a written conflict of interest policy? If "No," go to line 13	12b 12c 13	Yes ✓	No V
12a b c 13	Does the organization have a written conflict of interest policy? If "No," go to line 13  Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done  Does the organization have a written whistleblower policy?  Does the organization have a written document retention and destruction policy?	12b	Yes ✓ ✓	No ✓
12a b c 13	Does the organization have a written conflict of interest policy? If "No," go to line 13	12b 12c 13	Yes ✓ ✓	No ✓
12a b c 13 14	Does the organization have a written conflict of interest policy? If "No," go to line 13	12b 12c 13 14	√ √ √	No ✓
12a b c 13 14 15	Does the organization have a written conflict of interest policy? If "No," go to line 13 Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b 12c 13 14	Yes  ✓  ✓  ✓	No ✓
12a b c 13 14 15	Does the organization have a written conflict of interest policy? If "No," go to line 13	12b 12c 13 14	√ √ √	No ✓
12a b c 13 14 15 a b	Does the organization have a written conflict of interest policy? If "No," go to line 13	12b 12c 13 14	√ √ √	✓ 
12a b c 13 14 15	Does the organization have a written conflict of interest policy? If "No," go to line 13 Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b 12c 13 14	√ √ √	No
12a b c 13 14 15 a b	Does the organization have a written conflict of interest policy? If "No," go to line 13 Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12b 12c 13 14 15a 15b	√ √ √	✓ 
12a b c 13 14 15 a b	Does the organization have a written conflict of interest policy? If "No," go to line 13	12b 12c 13 14 15a 15b	√ √ √	✓ 
12a b c 13 14 15 a b	Does the organization have a written conflict of interest policy? If "No," go to line 13.  Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done.  Does the organization have a written whistleblower policy?  Does the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision:  The organization's CEO, Executive Director, or top management official?  Other officers or key employees of the organization?  Describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	12b 12c 13 14 15a 15b	√ √ √	✓ 
12a b c 13 14 15 a b	Does the organization have a written conflict of interest policy? If "No," go to line 13.  Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done.  Does the organization have a written whistleblower policy?  Does the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision:  The organization's CEO, Executive Director, or top management official?  Other officers or key employees of the organization?  Describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?  Ition C. Disclosure	12b 12c 13 14 15a 15b	√ √ √	✓ 
12a b c 13 14 15 a b	Does the organization have a written conflict of interest policy? If "No," go to line 13.  Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done.  Does the organization have a written whistleblower policy?  Does the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision:  The organization's CEO, Executive Director, or top management official?  Other officers or key employees of the organization?  Describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?  Ition C. Disclosure  List the states with which a copy of this Form 990 is required to be filed Interests.	12c 13 14 15a 15b 16a	✓ ✓ ✓ ✓	✓ 
12a b c 13 14 15 a b	Does the organization have a written conflict of interest policy? If "No," go to line 13.  Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done  Does the organization have a written whistleblower policy?  Does the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision:  The organization's CEO, Executive Director, or top management official?  Other officers or key employees of the organization?  Describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?  List the states with which a copy of this Form 990 is required to be filed Infa Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)	12c 13 14 15a 15b 16a	✓ ✓ ✓ ✓	✓ 
12a b c 13 14 15 a b	Does the organization have a written conflict of interest policy? If "No," go to line 13.  Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done  Does the organization have a written whistleblower policy?  Does the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision:  The organization's CEO, Executive Director, or top management official?  Other officers or key employees of the organization?  Describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?  tion C. Disclosure  List the states with which a copy of this Form 990 is required to be filed Interest and policiable, 990, and 990-T (501(c) available for public inspection. Indicate how you make these available. Check all that apply.	12c 13 14 15a 15b 16a	✓ ✓ ✓ ✓	✓ 
12a b c 13 14 15 a b 16a b	Does the organization have a written conflict of interest policy? If "No," go to line 13.  Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done  Does the organization have a written whistleblower policy?  Does the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision:  The organization's CEO, Executive Director, or top management official?  Other officers or key employees of the organization?  Describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?  tion C. Disclosure  List the states with which a copy of this Form 990 is required to be filed ▶n/a  Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c) available for public inspection. Indicate how you make these available. Check all that apply.	12c 13 14 15a 15b 16a 16b	√	✓ 
12a b c 13 14 15 a b 16a b	Does the organization have a written conflict of interest policy? If "No," go to line 13.  Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done  Does the organization have a written whistleblower policy?  Does the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision:  The organization's CEO, Executive Director, or top management official?  Other officers or key employees of the organization?  Describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization in seempt status with respect to such arrangements?  tion C. Disclosure  List the states with which a copy of this Form 990 is required to be filled ▶n/a  Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c available for public inspection. Indicate how you make these available. Check all that apply.  □ Own website □ Another's website ☑ Upon request  Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict	12c 13 14 15a 15b 16a 16b	√	✓ 
12a b c 13 14 15 a b	Does the organization have a written conflict of interest policy? If "No," go to line 13.  Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done  Does the organization have a written whistleblower policy?  Does the organization have a written document retention and destruction policy?  Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision:  The organization's CEO, Executive Director, or top management official?  Other officers or key employees of the organization?  Describe the process in Schedule O (see instructions)  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?  tion C. Disclosure  List the states with which a copy of this Form 990 is required to be filed ▶n/a  Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c) available for public inspection. Indicate how you make these available. Check all that apply.	12b 12c 13 14 15a 15b 16a 16b	√ √ √ √	✓ 

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order, individual trustees or directors; institutional trustees, officers; key employees; highest compensated employees, and former such persons.

☐ Check this box if the organization did not co	mpensate	any o	offic	er,	dire	ector,	trus	tee, or key en	nployee.	
(A)	(B)			(6	C)			(D)	(E)	(F)
Name and Title	Average	Position (check all that apply)							Reportable	Estimated
	hours per week	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations
See List after page 8 (List of Officers, etc)										
									:	

Рa	Part VII Section A. Officers, Directors, Trustees, K		y Employees, and Highes						t Compensated		s (continued)		
	(A)  Name and title	(B) Average	(C) Position (check all that ap						(D)	(E)	(F) Estimated		
			ndividual trustee or director	nstitutional trustee	Officer	Rey employee	Highest compensated employee	Former	Reportable compensation from the organization (W-2/1099-MISC)	Reportable compensation from related organizations (W-2/1099-MISC)	com fi org an	stimate mount of other ipensat rom the ganization id relate anization	of tion e ion ed
				-									
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													_
1b	Total		I	٠.			1	<b></b>	4,932,270				
2	Total number of individuals (including thos organization ► 40 (not reported to IRS)		no red	eiv	ed r	nor	e thar	n \$1 	00,000 in repo	ortable compen	sation	from	,
3	Did the organization list any <b>former</b> office employee on line 1a? <i>If</i> "Yes," <i>complete</i> S							oye	e, or highest o	compensated	3	<b>✓</b>	
4	For any individual listed on line 1a, is the sthe organization and related organizations individual.										4	<b>✓</b>	
5	Did any person listed on line 1a receive services rendered to the organization? If "	or accrue Yes," com	com olete	pen Sch	satı <i>edu</i>	on ile s	from <i>I for</i> s	any ach	unrelated org	anization for	5		1
Se	ction B. Independent Contractors												
1	Complete this table for your five highest compensation from the organization	ompensate	ed ind	lepe	ende	ent (	contra	acto	rs that receive	d more than \$1	00,000	) of	
	(A) Name and business add	dress							(B) Description of s	ervices	(C Compe		 1
	wlings Lafleur Henderson LLP								gal Services			1,491	
	Donnell Haynes LTD.								randing, Prom			1,441	
	S Engineering & Construction LTD.							_	aim related Ex			1,042	
	MI-Tech Resoration Inc							-	aim related Ex	<del></del>			0,423 2,390
<u>Ga</u>	Itek Homes Inc. Total number of independent contractors	(including	thosa		1) 1	uho	recer		aim related Ex		<u>-</u>	J32	L,JJU
2	compensation from the organization > 3		11056	; ;(1)	1) V	VIIU	, ecel	veu	more man pr	00,000 111			

Part	VIII	Statement of Re	venue	<del></del>				
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	b c d e f	Federated campaigns Membership dues Fundraising events Related organizations Government grants (contri All other contributions, gifts, g and similar amounts not inclu Noncash contributions include Total. Add lines 1a–1f	grants, ded above 1f					
Program Service Revenue	2a b c d e	Builder Reg and rene New Home Enrolment	t Fee	524298 524298	1,917,110 28,096,994	1,917,110 28,096,994		
Prog	g	Total. Add lines 2a-2f		•	30,014,104			
	3 4 5	Investment income (inc other similar amounts) Income from investment of Royalties	f tax-exempt bon		10,662,509		10,662,509	
			(i) Real	(ii) Personal				
	b	Gross amount from sales of assets other than inventory Less cost or other basis and sales expenses Gain or (loss)	(i) Securities 5,100,000	(II) Other				
. Revenue		Net gain or (loss) .  Gross income from events (not including \$ of contributions reported See Part IV, line 18 .	d on line 1c)		5,100,000		5,100,000	
Other		Less: direct expenses Net income or (loss) fro	b	events ►				
	b	Gross income from gam See Part IV, line 19 Less: direct expenses. Net income or (loss) fro	a	ities ▶				,
	10a b	Gross sales of inverteurns and allowances Less cost of goods so Net income or (loss) from	entory, less  a ld . b n sales of inventor	ory ▶			-	
	11a b c			Business Code				
	d	All other revenue .			309,386		309,386	
		Total. Add lines 11a-1 Total Revenue. Add lin 9c, 10c, and 11e	nes 1h, 2g, 3, 4,	5, 6d, 7d, 8c,	309,386 46,085,999	30,014,104	16,071,895	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

	All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).								
	not include amounts reported on lines 6b, , 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses				
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21		_						
2	Grants and other assistance to individuals in the U S See Part IV, line 22				<u> </u>				
3	Grants and other assistance to governments, organizations, and individuals outside the U.S See Part IV, lines 15 and 16								
4	Benefits paid to or for members .								
5	Compensation of current officers, directors, trustees, and key employees	4,234,415	1,539,310	2,695,105					
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)								
7	Other salaries and wages	15,083,992	10,376,222	4,707,770					
8	Pension plan contributions (include section 401(k)	454 700	440 404	25.000					
	and section 403(b) employer contributions)	154,760 603,697	119,494 466,131	35,266 137,568					
9	Other employee benefits	2,128,984	1,643,842	485,142					
10	Payroll taxes	2,120,504	1,043,042	400,142					
11	Fees for services (non-employees):  Management		ļ						
	Legal	2,977,538	2,697,034	280,504					
	Accounting	146,531		146,531					
	Lobbying								
е	Professional fundraising services See Part IV, line 17								
f	Investment management fees	743,191		743,191					
g	Other	1,651,107	678,181	972,926					
12	Advertising and promotion	1,582,003	1,582,003	4 275 545					
13	Office expenses	1,449,780	174,235	1,275,545					
14	Information technology	1,158,271	916	1,157,355					
15	Royalties	1,409,801	630,533	779,268					
16 17	Occupancy	1,306,718	1,217,042	89,676					
18	Payments of travel or entertainment expenses								
10	for any federal, state, or local public officials								
19	Conferences, conventions, and meetings .	639,870	153,007	486,863					
20	Interest	1,114,930		1,114,930					
21	Payments to affiliates		<u>.</u>						
22	Depreciation, depletion, and amortization.	2,346,891		2,346,891	·				
23	Insurance	175,945		175,945					
24	Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)								
а	warranty claims expenses	24,501,246	24,501,246						
b									
С		-	·-						
d			_						
e	All all mice other	2,112,582	296,179	1,816,403					
	All other expenses misc other  Total functional expenses. Add lines 1 through 24f	65,522,253	46,075,374	19,446,879					
26	Joint Costs. Check here ► ☐ If following SOP 98-2. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation	00,322,200	70,010,014	10,440,013					

Pa	rt X	Balance Sheet							
			(A) Beginning of year		(B End of				
	1	Cash—non-interest-bearing		1					
	2	Savings and temporary cash investments		2					
	3	Pledges and grants receivable, net		3					
	4	Accounts receivable, net	6,155,948	4		8,764	,293		
	5	5 Receivables from current and former officers, directors, trustees, key employees, or other related parties. Complete Part II of Schedule L5							
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Complete Part II of Schedule L	· · · · · · · · · · · · · · · · · · ·	6					
S	7	Notes and loans receivable, net		7					
Assets	8	Inventories for sale or use		8					
As	9	Prepaid expenses and deferred charges	752,991	9		791	,859		
	10a	Land, buildings, and equipment: cost basis 10a 6,211,691							
	b	Less: accumulated depreciation. Complete Part VI of Schedule D	4,737,003	10c		3,029	.871		
	11	Investments—publicly traded secunties	310,746,851	11		7,964			
	12	Investments—other securities. See Part IV, line 11	<del></del>	12			<u>,</u>		
	13	Investments—program-related. See Part IV, line 11		13					
	14	Intangible assets	2,273,343	14		1,600	,408		
	15	Other assets See Part IV, line 11		15					
	16	Total assets. Add lines 1 through 15 (must equal line 34)	324,665,136	16	24:	2,151	,285		
	17	Accounts payable and accrued expenses	9,497,952	17		5,834	,166		
ies	18	Grants payable		18					
	19	Deferred revenue	90,368,470	19	7:	3,859	,607		
	20	Tax-exempt bond liabilities		20					
	21 Escrow account liability. Complete Part IV of Schedule D								
bilid	22 Payables to current and former officers, directors, trustees, key								
Liabilities		employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22					
	23	Secured mortgages and notes payable to unrelated third parties		23			•		
	24	Unsecured notes and loans payable		24					
	25	Other liabilities Complete Part X of Schedule D	88,543,224	25		9,397			
	26	Total liabilities. Add lines 17 through 25	188,409,646	26	16	9,091	<u>,812</u>		
Balances		Organizations that follow SFAS 117, check here ▶ ☐ and complete lines 27 through 29, and lines 33 and 34.				•——•			
lar	27	Unrestricted net assets	····	27					
	28	Temporarily restricted net assets		28					
pu	29	Permanently restricted net assets		29					
or Fund		Organizations that do not follow SFAS 117, check here ▶ ☑ and complete lines 30 through 34.							
Net Assets	30	Capital stock or trust principal, or current funds		30					
SSE	31	Paid-in or capital surplus, or land, building, or equipment fund		31					
t A	32	Retained earnings, endowment, accumulated income, or other funds	136,255,490	32		3,059 3,059			
Š	33								
	34	Total liabilities and net assets/fund balances	324,665,136	34	24	2,151	,285		
Ρć	rt XI	Financial Statements and Reporting	·		<del></del>	<b>W</b>			
1	Acco	punting method used to prepare the Form 990:   Cash  Accrual	☐ Other			Yes	No		
<b>2</b> a	Were	e the organization's financial statements compiled or reviewed by an ind	lependent accountant	t? .	2a		<u>√</u>		
b	Were	e the organization's financial statements audited by an independent according	ountant? , , .		2b	<b>√</b>			
С		es" to lines 2a or 2b, does the organization have a committee that assumes				_ ,			
_		audit, review, or compilation of its financial statements and selection of an in			2c	<b>√</b>			
<b>3</b> a		result of a federal award, was the organization required to undergo an		forth in			. ,		
					3a		_✓		
0	<u>ır "Y</u>	es," did the organization undergo the required audit or audits?	<u> </u>	<u> </u>	3b				

#### SCHEDULE D (Form 990)

### **Supplemental Financial Statements**

OMB No 1545-0047

2008

Open to Public Inspection

Department of the Treasury Internal Revenue Service Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Name of the organization Employer identification number 98 0197825 **Tarion Warranty Corporation** Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year Aggregate contributions to (during year) Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Yes No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or other impermissible private benefit? Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically important land area ☐ Preservation of certified historic structure ☐ Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. a Total number of conservation easements . . . 2a 2b Total acreage restricted by conservation easements . . . . 2c Number of conservation easements on a certified historic structure included in (a) . Number of conservation easements included in (c) acquired after 8/17/06 . . . . . 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ \_\_\_\_\_ Number of states where property subject to conservation easement is located ▶ ..... Does the organization have a written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds? Staff or volunteer hours devoted to monitoring, inspecting, and enforcing easements during the year ▶..... Amount of expenses incurred in monitoring, inspecting, and enforcing easements during the year ▶ \$ \_\_\_\_\_\_ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items. (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X . • \$..... . . . . If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items: Revenues included in Form 990, Part VIII, line 1 . Assets included in Form 990, Part X .

Part XIV.  5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization answered "Yes" to Form 9 Part IV, line 9, or reported an amount on Form 990, Part X, line 21.  1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  b If "Yes," explain the arrangement in Part XIV and complete the following table:  c Beginning balance  d Additions during the year  e Distributions during the year  f Ending balance  1d	continued)								
b Scholarly research e Other	s collection								
c									
Provide a description of the organization's collections and explain how they further the organization's exempt pur Part XIV.  During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization answered "Yes" to Form 9 Part IV. Inine 9, or reported an amount on Form 990, Part X, line 21.  1a Is the organization an agent, funded an amount on Form 990, Part X, line 21.  1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  b If "Yes," explain the arrangement in Part XIV and complete the following table:  c Beginning balance  d Additions during the year  e Distributions during the year  e Distributions during the year  1 Intimum 1 Inti									
Part XIV.  5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization answered "Yes" to Form 9 Part IV, line 9, or reported an amount on Form 990, Part X, line 21.  1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  b If "Yes," explain the arrangement in Part XIV and complete the following table:  c Beginning balance  d Additions during the year  e Distributions during the year  f Ending balance  1d									
assets to be sold to raise funds rather than to be maintained as part of the organization's collection?	Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.								
Part IV, line 9, or reported an amount on Form 990, Part X, line 21.  1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  b If "Yes," explain the arrangement in Part XIV and complete the following table:  C Beginning balance d Additions during the year e Distributions during the year e Distributions during the year 1 telephalance 2 Did the organization include an amount on Form 990, Part X, line 21? b If "Yes," explain the arrangement in Part XIV.  Part V Endowment Funds. Complete if organization answered "Yes" to Form 990, Part IV, line 10.  1a Beginning of year balance b Contributions c Investment earnings or losses d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance b Permanent endowment ►	During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?								
Included on Form 990, Part X?  b If "Yes," explain the arrangement in Part XIV and complete the following table:  C Beginning balance  d Additions during the year  E Distributions during the year  E Ending balance  2a Did the organization include an amount on Form 990, Part X, line 21?  b If "Yes," explain the arrangement in Part XIV.    Part V									
c Beginning balance d Additions during the year e Distributions during the year f Ending balance 2a Did the organization include an amount on Form 990, Part X, line 21? b If "Yes," explain the arrangement in Part XIV.  Part V Endowment Funds. Complete if organization answered "Yes" to Form 990, Part IV, line 10.    Beginning of year balance   (a) Current year   (b) Pnor year   (c) Two years back   (d) Three years back   (e) Four years and programs   (a) Current year   (b) Pnor year   (c) Two years back   (d) Three years b	∕es □ No								
c Beginning balance d Additions during the year e Distributions during the year f Ending balance  2 Did the organization include an amount on Form 990, Part X, line 21? b If "Yes," explain the arrangement in Part XIV.  Part V Endowment Funds. Complete if organization answered "Yes" to Form 990, Part IV, line 10.  1a Beginning of year balance b Contributions c Investment earnings or losses d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance  2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment ▶									
d Additions during the year e Distributions during the year f Ending balance 2a Did the organization include an amount on Form 990, Part X, line 21? b If "Yes," explain the arrangement in Part XIV.  Part V Endowment Funds. Complete if organization answered "Yes" to Form 990, Part IV, line 10.  [a] Current year (b) Phor year (c) Two years back (d) Three years back (e) Four organizations or scholarships c Investment earnings or losses d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance  2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment ▶									
e Distributions during the year									
f Ending balance  Did the organization include an amount on Form 990, Part X, line 21?  If "Yes," explain the arrangement in Part XIV.  Part V Endowment Funds. Complete if organization answered "Yes" to Form 990, Part IV, line 10.  (a) Current year (b) Pnor year (c) Two years back (d) Three years back (e) Four Beginning of year balance.  b Contributions.  c Investment earnings or losses d Grants or scholarships.  e Other expenditures for facilities and programs.  f Administrative expenses g End of year balance.  2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment ▶									
Did the organization include an amount on Form 990, Part X, line 21?    Part V   Endowment Funds. Complete if organization answered "Yes" to Form 990, Part IV, line 10.   The second of the part of the year line part XIV.   Part V   Endowment Funds. Complete if organization answered "Yes" to Form 990, Part IV, line 10.   The second of the year balance   (a) Current year   (b) Phor year   (c) Two years back   (d) Three years back   (e) Four years back   (d) Three years back   (e) Four years back   (d) Three years back   (e) Four years back   (e)									
b If "Yes," explain the arrangement in Part XIV.  Part V Endowment Funds. Complete if organization answered "Yes" to Form 990, Part IV, line 10.  (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four the part of the pass (ni) and the part of the pass (part of t									
(a) Current year (b) Pnor year (c) Two years back (d) Three years back (e) Four Beginning of year balance .  b Contributions .  c Investment earnings or losses .  d Grants or scholarships .  e Other expenditures for facilities and programs .  f Administrative expenses .  g End of year balance .  2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment ▶	res ∐ No								
1a Beginning of year balance . b Contributions . c Investment earnings or losses . d Grants or scholarships . e Other expenditures for facilities and programs f Administrative expenses . g End of year balance .  2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment ▶% b Permanent endowment ▶									
b Contributions	ur years back								
c Investment earnings or losses . d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses									
d Grants or scholarships									
e Other expenditures for facilities and programs  f Administrative expenses g End of year balance  2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment ▶									
and programs  f Administrative expenses g End of year balance  2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment ▶									
g End of year balance									
a Board designated or quasi-endowment ►									
a Board designated or quasi-endowment ►									
c Term endowment ▶									
Are there endowment funds not in the possession of the organization that are held and administered for the organization by  (i) unrelated organizations  (ii) related organizations  b if "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  Describe in Part XIV the intended uses of the organization's endowment funds.  Part VI Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (b) Cost or other basis (other)  (b) Depreciation (d) Booth and Cost or other basis (other)									
organization by  (i) unrelated organizations  (ii) related organizations  b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIV the intended uses of the organization's endowment funds.  Part VI Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (b) Cost or other basis (other)  (c) Depreciation (d) Boo									
organization by  (i) unrelated organizations  (ii) related organizations  b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIV the intended uses of the organization's endowment funds.  Part VI Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (b) Cost or other basis (other)  (c) Depreciation (d) Boo									
(ii) related organizations  (ii) related organizations  If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  Describe in Part XIV the intended uses of the organization's endowment funds.  Part VI Investments — Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment (a) Cost or other basis (b) Cost or other basis (other) (c) Depreciation (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (other) (d) Booth and the second of the passis (d) Booth and the	Yes No								
(ii) related organizations	)								
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	)								
Part VI Investments — Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment (a) Cost or other basis (investment) (b) Cost or other basis (other) (c) Depreciation (d) Boot (investment) (a) Land (c) Depreciation (d) Boot (investment) (d) Boot (investment) (e) Depreciation (e) Depreciation (d) Boot (investment) (e) Depreciation (e) Depreciati									
Description of investment (a) Cost or other basis (b) Cost or other basis (other) (c) Depreciation (d) Boots and Land									
1a Land									
	ok value								
D Dullully5	0								
c Leasehold improvements 2,193,843 801,764 1,392	2,079								
	1,276								
	5,516								
Total. Add lines 1a–1e (Column (d) should equal Form 990, Part X, column (B), line 10(c) )	3,029,871								

Part VII Investments—Other Securities	See Form 990, Part X, II	ine 12.
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Financial derivatives and other financial products		
Closely-held equity interests		
Other		
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)		
Part VIII Investments—Program Relate	d. See Form 990. Part X. li	ne 13
(a) Description of investment type	(b) Book value	(c) Method of valuation
(a) bescription of investment type	(b) Book Value	Cost or end-of-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13 ) ▶		
Part IX Other Assets. See Form 990, Pa	rt X, line 15.	
	(a) Description	(b) Book value
	<del> </del>	
Total. (Column (b) should equal Form 990, Part X, co.		<u> </u>
Part X Other Liabilities. See Form 990,	Part X, line 25.	
(a) Description of liability	(b) Amount	
Federal income taxes		
Bank overdraft	340,759	
Warranty Claim Liability	57,127,186	
Funds Held as Security from Builders Employee Future Benefits Liabilities	30,388,335 1,540,759	
Employee Future benefits Liabilities	1,340,733	
		1
Total. (Column (b) should equal Form 990, Part X, col. (B) line 25 ) ▶	89,397,039	
In Part XIV, provide the text of the footnote to the uncertain tax positions under FIN 48.	organization's financial stater	ments that reports the organization's liability for

	dule•Ď (Form 990) 2008		Page 4
Pai	t XI Reconciliation of Change in Net Assets from Form 990 to Financial Statement		T 40 00 00 00
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	46,085,999
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	65,522,253
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	-19,436,254
4	Net unrealized gains (losses) on investments	4_	-23,788,690
5	Donated services and use of facilities	_5_	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8_	-19,971,073
9	Total adjustments (net). Add lines 4–8	9	-43,759,763
10 •25	Excess or (deficit) for the year per financial statements. Combine lines 3 and 9	10	-63,196,017
	Total revenue, gains, and other support per audited financial statements	2 pe 1	
1	Amounts included on line 1 but not on Form 990, Part VIII, line 12:	F.	12,001,202
	1 - 1 - 4		
a	Net unrealized gains on investments	7	
b	Bonated services and use of facilities	-	
C	These veries of prior year grants	┪	
d	other (besone in that xiv)	26	e 1,326,586
e		3	
3	Subtract line <b>2e</b> from line <b>1</b>	$\vdash$	<del>*  </del>
4			
a	Investment expenses not included on Form 990, Part VIII, line 7b Other (Describe in Part XIV) 4a 743,19 4b 1,114,930	_	
b	Add lines 4a and 4b	40	c 1,858,121
5	Total revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	-,,
	T XIII Reconciliation of Expenses per Audited Financial Statements With Expense		- 10,000,000
1	Total expenses and losses per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		······································
- а	Donated services and use of facilities	1	
b	Prior year adjustments	7	
c	Losses reported on Form 990, Part IX, line 25	7	
d	Other (Describe in Part XIV)	1	
e	Add lines 2a through 2d	ີ 2€	œ T
3	Subtract line 2e from line 1	3	3
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 743,19	1	
b	Other (Describe in Part XIV)	ภิ	
-	Add lines 4a and 4b	40	c 1,858,121
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18.)	5	5 65,522,253
Pai	t XIV Supplemental Information		
and  PA	aplete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are 2b; Part V, line 4; Part X; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b.  RT XI Line 8 (Other) Foreign Exchange Adjustment on conversion -19,971,073		
	RT XI Line 4 Net Unrealized Losses -23,788,690 (Change in unrealized loss on stock: -22,462, n on bond: 2,521,800; Write-down on stock: -3,848,336)		Change in unrealized
PA	RT XII Line 4b - interest expenses		

PART XIII Line 4b - interest expenses

Schedule D (For	m 990) 2008	Page 5
Part YIV	Supplemental Information (continued)	-
t di t Ait	Cappelliantal Information (Contained)	
		·

### Schedule F (Form 990)

### **Statement of Activities Outside the United States**

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

► Attach to Form 990. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, line 15, or line 16.

Open to Public Inspection

Nam	e of the organization					Employe	er identification number
Tai	rion Warranty Corporatio	on		_		98	0197825
Pa		nation on Activ 90, Part IV, line 1		e the United States	. Complete if the org	ganızat	ion answered
1	For grantmakers. Doe assistance, the grants or assistance	s' eligibility for th	e grants or as				
2	For grantmakers. Desc United States.	cribe in Part IV th	e organization	's procedures for moni	toring the use of gra	int fund	ds outside the
3	Activities per Region. (L	Jse Schedule F-1	(Form 990) ıf	additional space is nee	eded.)		
	(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d a program service, describe specific type service(s) in region		(f) Total expenditures in region
On	tario, Canada	3	247	Program Services	New Home Warra	nty	46,075,374
					:		
					· · · · · · · · · · · · · · · · · · ·		
			,				
							· ·

247

46,075,374

Schedule F (	Schedule F (Form 990) 2008
Part II	Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990,
	Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 ▶ ⊡
	Use Schedule F-1 (Form 990) if additional space is needed.

(i) Method of valuation (book, FMV, appraisal, other)										
(h) Description of non-cash assistance					•			 		
(g) Amount of non-cash assistance										
(f) Manner of cash disbursement										
(e) Amount of cash grant										
(d) Purpose of grant										
(c) Region										
(b) IRS code section and EIN (if applicable)							:			
(a) Name of organization (b) IRS code saction (c) Region and EIN (if applicable)										
-				<u>.</u>				 		

2 Enter total number of organizations that are recognized as charities by the foreign country or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter.
 3 Enter total number of other organizations or entities

Schedule F (Form 990) 2008

Schedule F (Form 990) 2008

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.
Use Schedule F-1 (Form 990) if additional space is needed. (h) Method of valuation (book, FMV, appraisal, other) (g) Description of non-cash assistance (f) Amount of non-cash assistance (e) Manner of cash disbursement (d) Amount of cash grant (c) Number of recipients (b) Region (a) Type of grant or assistance

Schedule F (Form 990) 2008

Supplemental Information Complete this part to provide the information required in Part I, line 2, and any other additional information.	Schedule # (Fo		age 4
	Part IV	Supplemental Information Complete this part to provide the information required in Part I, line 2, and any other additional information.	

#### SCHEDULE J (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 23.

OMB No 1545-0047

2008

Open to Public

Inspection

Department of the Treasury Internal Revenue Service

Employer identification number

Tarion Warranty Corporation 98 0197825
Part I Questions Regarding Compensation

			Yes	NO
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	☐ First-class or charter travel ☐ Housing allowance or residence for personal use			
	☐ Travel for companions ☐ Payments for business use of personal residence			
	☐ Tax indemnification and gross-up payments ☐ Health or social club dues or initiation fees			
	☐ Discretionary spending account ☐ Personal services (e.g., maid, chauffeur, chef)			
b	If line 1a is checked, did the organization follow a written policy regarding payment or reimbursement or	. <b></b> .		
	provision of all of the expenses described above? If "No," complete Part III to explain	1b	✓_	<u> </u>
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all			
	officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	✓	<u> </u>
3	Indicate which, if any, of the following the organization uses to establish the compensation of the			l Ì
	organization's CEO/Executive Director Check all that apply.			Ì
	✓ Compensation committee ✓ Written employment contract			
	☐ Independent compensation consultant ☐ Compensation survey or study			
	☐ Form 990 of other organizations ☐ Approval by the board or compensation committee			
	_			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a			ļ
а	Receive a severance payment or change of control payment?	4a	✓	
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	✓	
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		<b>✓</b>
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only 501(c)(3) and 501(c)(4) organizations must complete lines 5-8.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the revenues of:			
а	The organization?	5a		✓
b	Any related organization?	5b		✓
	If "Yes" to line 5a or 5b, describe in Part III.			!!
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			[
	compensation contingent on the net earnings of:			
а	The organization?	6a		✓
b	Any related organization?	6b		✓_
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed	-		
•	payments not described in lines 5 and 6? If "Yes," describe in Part III	7	✓_	
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was			
-	subject to the initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe			
	in Part III	8		1

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed. Part II

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

		(B) Breakdown of W	f W-2 and/or 1099-MISC compensation	3C compensation		) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name		(i) Base compensation	(ii) Bonus & incentive compensation	(III) Other reportable compensation	compensation	benefits	(a)+(i)(g)	reported in prior Form 990 or Form 990-EZ
(over 150,000)	€ €							
Howard Bogach	€ €	239,109	0	30,05			269,204	
John Becevello	€ €	176,318	57,813	31,484			265,615	
Mike Cote	€ €	140,868	46,574	31,650			219,092	
Patrick Varcoe	<b>E E</b>	161,392	52,314	31,484			245,190	
Tim Schumacher	(ii)	223,896	74,013	31,704			329,613	
Janice Mandel	(3)	158,593	52,269	31.047			241,909	
Bill Wallace	(E)	180,050	59,411	31,719			271,180	
Eileen Holden	(E)	146,465	43,317	28,974			218,756	
Suzanne Tiffin	(E)	135,271	178'47	30,156			212,798	
Robert Jewett	<b>E E</b>	201,506	65,354	31,484			298,344	
Peter Balasubramanian	33	144,292	28,196	2,377			174,865	
Gregory Gee (no longer with	33	395,818	160,086	151,757			707,661	
Robin Fitzgerald (no longer with	<b>© 3</b>	139,607	96'96	213,684			450,266	
	<b>E 3</b>							
	€€						100	Schodule I (Form 990) 2008
							100	ledule v (rorm ssu) zvvo

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Partill Supplemental information  Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.
Organization accrued compensation contingent on the goals and achievements met for 2008. The compensation range is determined by the success of the goals
achievement.
Termination of Officers in 2008:
Gregory Gee (CEO) : Total Compensation for 2008=\$707,661 (2008 Base Compensation & bonus \$587,597; Severance \$120,064)
Robin Fitzgerald (SVP) : Total Compensation for 2008=\$450,226 (2008 Base Compensation & bonus \$262,144; Severance \$188,082)
Termination of Top 5 Highest Paid Employee in 2008:
Mark Roccatagliata: Total Compensation for 2008=\$139,368 (2008 Base Compensation & bonus \$27,448; Severance \$111,920)
Schedule J (Form 990) 2000

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#### SCHEDULE O (Form 990)

**Supplemental Information to Form 990** 

► Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

OMB No 1545-0047

2008

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

**Tarion Warranty Corporation** 

Employer identification number 98 0197825

Part 1-line 5, total number of employees at the end of December 31, 2008 is 247. Employment is filed through Revenue
Canada and therefore none was transmitted through Form W-3, transmittal of wage and tax statements.
Part 3-line 2, Initial Return.
······
Part 5-line3b, Form 990-T was not file for Investment Income and Gain & Loss from sales. Tarion is exempt under section
501(c)(4). Tarion is not an organization liable for the proxy tax on lobbying and political expenditures, is not a college or
university, for profit organization that is liable for corporate tax or recapture taxes, and not a fiduciary for trust.
Part 6-line 19: Tarion makes available the annual Financial Statements on the Tarion website (www.tarion.com)

Schedule O (Form 990) 2008	Page 2
Name of the organization	Employer identification number
· ·	
	••
	,

#### Note 1 .

Tarion Warranty Corporation EIN 980197825 Form 990 Tax Year Ended Dec 31, 2009

#### Foreign Currency Translation Rates:

- a All income statement figures are translated from Canadian dollars using the monthly averages for the 12 month period comprising the tax year (2008: 1 0671; 2007. 1.0740)
- b All balance sheet figure are translated from Canadian dollars using the closing exchange rate as of Dec 31, 2008 (2008: 1 2246; 2007: 1.0120)

Tarion	Warranty Corporation				<del></del>
EIN: 98	3-0197825				
	) - 2008 I-A - List of Officers, Directors, Trustees & Key Employees		<del></del>		<del></del>
Fait	1-A - Dist of Officers, Directors, Trustees & Rey Employees	<del></del>	<del></del>		·
	<u>Name &amp; Title</u>	Avg hrs /wk	Attendance Record to Meetings	<u>Position</u>	Total (US\$) Column D Reportable compensation from the organization
	Harry Herskowitz Board of Directors, (voting rights)	n/a	(11/11 attendance)	Director	33,619 00
2	Scott Cameron	n/a	(17/18 attendance)	Director	19,824 00
3	Board of Directors, (voting rights) Brian Johnston	n/a	(12/14 attendance)	Director	20,197 00
	Board of Directors, (voting rights) Peter Smith	n/a	(11/11 attendance)	Director	17,772 00
	Board of Directors, (voting rights)  Dick Brouwer	n/a	(12/12 attendance)	Director	19,638 00
	Robert Cooper	n/a	(13/14 attendance)	Director	19,964 00
	Board of Directors, (voting rights)				
7	Peter Saturno Board of Directors, (voting rights)	n/a	(11/11 attendance)	Director	19,556 00
	Deborah Brown Board of Directors, (voting rights)	n/a	(13/14 attendance)	Director	0
9	Frank Giannone Board of Directors, (voting rights)	n/a	(2/2 attendance)	Director	4,630 00
10	Christopher Spiteri	n/a	(10/13 attendance)	Director	19,836 00
11	Board of Directors, (voting rights) Bob Ridley	n/a	(12/12 attendance)	Director	17,900 00
	Board of Directors, (voting rights) Michael Lio	n/a	(8/9 attendance)	Director	13,247 00
	Board of Directors, (voting rights)  Julie DiLorenzo	n/a	(11/16 attendance)	Director	17,958 00
	Board of Directors, (voting rights) Howard Bogach	37.5	(13/13 attendance)	Director/Officer	269,204 00
	President, CEO, Registrar, (voting rights) Alex McFarlene	37 5	· · · · · · · · · · · · · · · · · · ·	Officer	
	Corporate Secretary		n/a		134,190 00
	John Becevello Vice President, Finance, CFO (Deputy Registar)	37 5	n/a	Officer	265,615 00
	David Guiney Senior Vice President, Operations, (Deputy Registar)	37 5	n/a	Officer	113,619 00
)i	Mike Cote Vice President, Builder Relations, (Deputy Registar)	37 5	n/a	Officer	219,092 00
	Patrick Varcoe Vice President, L & U (Deputy Registar)	37 5	n/a	Officer	245,190 00
20	Timothy Schumacher	37 5	n/a	Officer	329,613 00
21	Vice President & General Counsel, (Deputy Registar) Janice Mandel	37 5	n/a	Key Employee	241,909 00
	Vice President, Corporate Affairs  Bill Wallace	37 5	n/a	Key Employee	271,180 00
	Vice President, Information Systems Eileen Holden	37 5	n/a	Key Employee	218,756 00
	Vice President, Human Resources Suzanne Tiffin	37.5	n/a	Key Employee	212,798 00
	Vice President, Customer Services				
	Robert Jewett Vice President, Claims	37 5	n/a	Key Employee	298,344 00
	Tieu-Minh To Controller, Finance	37 5	n/a	Highest Comp	134,546 00
	Girish Sharma Director L&U	37 5	n/a	Highest Comp	134,980 00
	Director Contact Center	37 5	n/a	Highest Comp	135,808 00
	Peter Balasubramanian	37 5	n/a	Highest Comp	174,865 00
30	Legal Counsel Gregorg Gee (No longer with Tarion during 2008)	37 5	n/a	Director/Officer	707,661 00
	CEO, Director Robin Fitzgerald (No longer with Tarion during 2008)	22 5	n/a	Officer	450,266 00
	Senior Vice President, Operations Robert Wade (No longer with Tanon during 2008)	n/a	n/a	Director	11,125 00
	Board of Directors (former Chair)				
	Mark Roccatagliata (No longer with Tarion during 2008)	37 5	n/a	Highest Coinp	139,368 00
				2008	4,932,270 00

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**Notes to Financial Statements** 

December 31, 2008 (\$ thousands)

#### 12. CONTINGENCIES, COMMITMENTS AND GUARANTEES

In the normal course of business, the Corporation is party to a number of lawsuits, the outcome of which is not determinable at this time. However, in the opinion of management, these lawsuits should not result in material losses to the Corporation.

The Corporation has future minimum annual lease payments as follows:

			mputer l Office		
	 emises æases	-	uipment æases	_	Total eases
2009	734		939		1,673
2010	739		643		1,382
2011	721		229		950
2012	716		-		716
2013	719		-		719
2014 and thereafter	2,008		-		2,008
	\$ 5,637	\$	1,811	\$	7,448

In the normal course of operations, the Corporation executes agreements that provide for indemnification to third parties in transactions such as service agreements, leases and purchases of goods. Under these agreements, the Corporation agrees to indemnify the counterparty against loss or liability arising from the acts or omissions of the Corporation in relation to the agreement. In addition, the Corporation has also agreed to indemnify its directors and certain of its officers and employees in accordance with the Corporation's by-laws.

These indemnification provisions will vary based on the nature and terms of the agreements. The nature of these agreements precludes the possibility of making a reasonable estimate of the maximum potential amount the Corporation could be required to pay as the agreements often do not specify a maximum amount and the amounts are dependent on the outcome of future contingent events, the nature and likelihood of which cannot be determined. Historically, the Corporation has not made significant payments under such indemnification agreements. No amounts have been accrued related to these agreements.

#### 13. COMPARATIVE AMOUNTS

Certain comparative amounts have been reclassified to conform to the presentation adopted in 2008.

### **Notes to Financial Statements**

December 31, 2008 (\$ thousands)

#### 10. EMPLOYEE FUTURE BENEFIT PLANS (continued)

#### **Significant Assumptions**

_	200	8	2007			
	Pension		Pension	OPER		
-	<u>Plan</u> _	<u>OPEB</u>	Plan	OPEB		
Accrued benefit obligation as of December 31						
Discount rate	7.25%	7.50%	5.50%	5.50%		
Salary increase	4.00%	N/A	4.00%	N/A		
General inflation	2.50%	2.50%	3.00%	3.00%		
Benefit cost for the period:						
Discount rate	5.50%	5.50%	5.00%	5.00%		
Salary increase	4.00%	N/A	4.00%	N/A		
General inflation	3.00%	3.00%	3.00%	3.00%		
Assumed health care cost trend rates at December 31						
Initial health care cost trend rate		8.50%		9.00%		
Cost trend rate declines to		5.00%		5.00%		
Year that the rate reaches the rate it is assumed to remain at		2016		2012		

#### Sensitivity analysis for OPEB

Assumed health and dental care cost trend rates have a significant effect on the amounts reported for the health and dental care plans. A one-percentage-point change in assumed health and dental care cost trend rates would have the following effects for 2008:

	Valuation	1% change			
	Assumptions	Increase	Decrease		
Total of service and interest cost at 5.5% per annum Accrued benefit obligation as at	\$ 400	\$ 121	\$ (89)		
December 31, 2008 at 7.5% per annum	\$ 2,165	\$ 442	\$ (344)		

#### 11. CAPITAL MANAGEMENT

The Corporation's capital consists of the surplus and accumulated net unrealized gains (losses). Although there is no external regulatory requirements imposed on the Corporation's capital, management has adopted a capital management framework modeled after the framework used in the P&C insurance industry and modified to reflect the Corporation's circumstances including its inability to raise capital in traditional ways. This framework incorporates the business requirements for sufficient capital throughout the variations of the new home building cycle, including possible losses from a future catastrophic event. It also reflects the relatively high risk profile of the Corporation's warranty operations, including the high level of measurement uncertainty inherent in its warranty liabilities due to the long warranty period of up to seven years and to other factors explained in Note 8.

In applying the framework, the total equity of the Corporation as at December 31, 2008 has been determined to be sufficient to cover possible losses from a future catastrophic event as determined by the annual dynamic capital adequacy testing performed during the year.

### **Notes to Financial Statements**

December 31, 2008 (\$ thousands)

#### 10. EMPLOYEE FUTURE BENEFIT PLANS

The Corporation's Pension Plan is comprised of a defined benefit pension plan which is closed to further contributions, and a money purchase pension plan. The money purchase pension plan ("MPP") is open to all full-time employees of the Corporation, subject to meeting certain eligibility conditions. Under the terms of the MPP, employees contribute a percentage of eligible employee earnings per year. The Corporation makes contributions for each contributing employee in amounts that vary dependent upon the employee's age and the number of years of eligible service.

In addition, the Corporation provides other post-employment benefits ("OPEB"), primarily various health and dental coverages, on an unfunded basis.

The Corporation has a December 31 measurement date. A valuation of the accrued pension benefit obligation was performed as at December 31, 2007, and a valuation of the OPEB was performed as of December 31, 2008. The next valuation of the accrued pension benefit obligation is expected to be performed as at January 1, 2011.

As at December 31, 2008, the fair value of the pension fund assets is \$11,720 (2007 - \$13,176), which is above the actuarial present value of accrued pension benefits for the Pension Plan estimated to be \$11,661 (2007 - \$13,286). The accrued pension liability is \$368 (2007 - \$556).

The accrued benefit liability for OPEB at December 31, 2008 is \$1,619 (2007 - \$1,107).

Other information about the Corporation's Pension Plan and OPEB is as follows:

		20	08		2007				
	F	Pension			F	Pension			
	Plan			ОРЕВ		Plan	OPEB		
Reconcilation and funded status									
Fair value of plan assets	\$	11,720	\$	-	\$	13,176	\$	-	
Accrued benefit obligation		11,661		2,165		13,286		2,669	
Funded status of plan - surplus (deficit)		59		(2,165)		(110)	-	(2,669)	
Unamortized transitional (asset)/obligation		(705)		103		(883)		119	
Unamortized net actuarial loss		86		(678)		229		210	
Unamortized past service cost		192		1,121		208		1,233	
Accrued liability, net of									
valuation allowance	\$	(368)	\$	(1,619)	\$	(556)	\$	(1,107)	
Transfers to other plans and benefits paid	\$	925	\$	17	\$	584	\$	17	
Employee contributions	•	592	·	-	·	577		-	
Employer contributions		953		17		952		17	
Expense for the year		766		529		747		549	

The total cash paid or payable in 2008 was \$970 (2007 - \$969).

# Notes to Financial Statements December 31, 2008 (\$ thousands)

### 8. WARRANTY LIABILITIES (continued)

In general, the longer the period of time between the incidence of loss and the settlement of the related claim, the greater the potential for actual settlement amounts to differ from the recorded estimates. Actual settlements may also differ significantly from the estimates of these liabilities due to the measurement uncertainty involved in establishing assumptions for such variables as future rates of claim frequency, severity, inflation, the ability of builders to fulfill their obligations to home buyers, recoveries from builders and administrative costs.

The following table summarizes the components of the warranty liabilities as at December 31.

	2008	2007
Deferred home enrolment fees, beginning of year	\$ 91,466	\$ 88,115
Fees received	33,905	36,591
Fees earned	(30,118)	(33,240)
Deferred home enrolment fees, end of year	95,253	91,466
Warranty claims liabilities, beginning of the year	51,202	48,135
Provisions for claims, net of reversals	36,496	16,269
Claims paid	(14,023)	(13,202)
Warranty claims liabilities, end of year	73,675	51,202
Warranty liabilities, end of year	\$ 168,928	\$ 142,668

The following table summarizes the components of claims incurred presented in the Statement of Operations:

	 2008	2007		
Provisions for claims, net of reversals	\$ 36,496	\$	16,269	
Less recoveries	(10,232)		(9,322)	
Net claims incurred for the year	\$ 26,264	\$	6,947	

#### 9. FUNDS HELD AS SECURITY

The Corporation receives security in the form of cash, letters of credit and other guarantees, from builders in order to reduce the risk of financial loss related to future warranty claims from homeowners. Security is returned to the builder or released when certain requirements of the Corporation are met.

Security received in cash is invested as part of the Corporation's investment portfolio. The Funds held as security presented on the Balance Sheet as a liability are the potentially refundable security deposits received in cash, including cumulative accrued interest thereon of \$2,499 (2007 - \$2,211). Letters of credit and other guarantees are recognized in the financial statements only to the extent they are expected to be drawn upon to settle known claims. Such amounts are included in amounts recoverable from builders in the Balance Sheet (Note 4).

During the year, the Corporation incurred interest of \$1,195 (2007 - 1,338) on cash security deposits.

### **Notes to Financial Statements**

December 31, 2008 (\$ thousands)

#### 6. FINANCIAL INSTRUMENTS (continued)

- Cash and short-term investments are placed with governments, well-capitalized financial institutions and other creditworthy counterparties.
- The Corporation assesses the builder's risk profile including financial health during the
  registration and renewal processes. Based on the assessment, a builder may be licensed and as
  disclosed in Note 9, security is obtained in the form of cash, letters of credit, and other
  guarantees from the builder in order to reduce the risk of financial loss related to future
  warranty claims from homeowners.

#### (d) Liquidity risk

Liquidity risk is the risk that the Corporation will encounter difficulty in meeting obligations associated with financial liabilities. The Corporation is exposed to daily cash requirements from settlement of claims, cash security releases and operating expenses. Liquidity risk is considered low as the majority of its investment portfolio are traded in an active market and can be readily disposed of. The Corporation also has a \$3 million line of credit it can draw on.

#### 7. CAPITAL ASSETS

	2008									
	Cost	Dep	cumulated reciation/ ortization		et Book Value	Net Book Value				
Software and applications	\$ 9,599	\$	7,535	\$	2,064	\$	2,300			
Computer and office equipment										
under capital lease	2,317		1,078	\$	1,239		1,682			
Leasehold improvements	2,829		1,034		1,795		1,937			
Computer equipment	1,334		1,185		149		348			
Furniture and office equipment	1,530		806		724		827			
	\$ 17,609	\$	11,638	\$	5,971	\$	7,094			

The balance of the capital lease obligations arising from the acquisition of certain computer and office equipment was \$1,256 at December 31, 2008 (2007 - \$1,739). This obligation is reported on the Balance Sheet in accounts payable and accrued liabilities. Interest expense of \$203 was incurred during 2008 (2007 - \$190) on the capital leases which is reported in general and administrative expenses in the Statement of Operations.

#### 8. WARRANTY LIABILITIES

The determination of the Corporation's warranty liabilities, which include deferred home enrolment fees and warranty claim liabilities, is dependent on the Corporation's claims handling practices, on actuarial assessments, on the judgment of its management, on historical precedents and trends, on prevailing legal, economic, social and regulatory environments and on expectations of future developments. Periodic reviews are performed by management and reviewed by our appointed actuary to assess whether warranty claims liabilities recorded for homes and condominiums, and deferred home enrolment fees are adequate relative to future claims and related administration costs to administer claims.

#### **Notes to Financial Statements**

December 31, 2008 (\$ thousands)

#### 6. FINANCIAL INSTRUMENTS (continued)

Below is a table showing the potential impact on the Statement of Operations and equity as a result of specific stress scenarios applied to financial assets and financial liabilities (excluding warranty liabilities). This analysis does not represent management's view of future market changes, but reflects management's view of key sensitivities.

#### The stress scenarios are:

- Interest rate risk: a parallel shift of +/-50 basis points in interest rates for all maturities
- Equity price risk: an increase/decrease of 10% in the equity market prices
- Foreign currency risk: a strenthening/weakening of 5% in Canadian dollars relative to US dollars

		Interest	Rate Risk	Equity P	rice Risk	_	change Rate
		-50 BP	+50 BP	-10%	10%	-5%	5%
	Carrying amount (\$'000)	Stmt of Operations (\$'000)	Strnt of Operations (\$'000)	Equity (\$'000)	Equity (\$'000)	Equity (\$'000)	Equity (\$'000)
Financial Assets							
Held for Trading investments	215,617	7,174	(6,711)				
Available for Sale investments	77,920			(7,775)	7,775	457	(412)
Financial Liabilities							
Funds Held in Security	36,691	183	(183)				

For the above scenarios, we have assumed that interest rates, equity prices, and currency moved independently.

#### (c) Credit risk

Credit risk arises from the possibility of financial loss occurring as a result of a default by a counterparty on its obligation to the Corporation. Financial instruments that potentially subject the Corporation to concentrations of credit risk consist of cash, investments and amounts recoverable from builders. The carrying value of financial assets, including cash, investments and amounts recoverable from builders, represents the maximum credit exposure. The Corporation has adopted the following strategies to mitigate this risk:

 The Corporation's investment policies limits the concentration in any one investee or related group of investees, except for financial instruments issued by the Government of Canada for which there is no limit.

The Corporation only deals with counterparties believed to be creditworthy and actively monitors credit exposure, requiring minimum credit ratings of "A" for debt securities at the time an investment is purchased. At December 31, 2008, all of the debt securities are of investment grade. Investment grade is defined as a fixed income investment having a rating of A or better by a minimum of one of the following rating agencies (DBRS), (S&P), and (Moody) and in the case of commercial paper a rating of R-1 or better (DBRS) or A1 (Mid) or better (S&P).

#### **Notes to Financial Statements**

December 31, 2008 (\$ thousands)

#### 6. FINANCIAL INSTRUMENTS

#### (a) Fair value

Fair value represents the amount that would be exchanged in an arm's length transaction between knowledgeable and willing parties who are under no compulsion to act. The Corporation's cash and investments are measured at fair value. The carrying value of amounts recoverable from builders, funds held as security, accounts payable and accrued liabilities, and warranty liabilities approximates fair value.

#### (b) Market risk

To manage the risks in the investment portfolio, management regularly monitors the performance of investment managers who are required to operate within specific investment criteria related to credit quality, diversification and to maximize yield within those constraints.

Market risk is comprised of three risks that may impact the fair value of a financial instrument as described below.

#### • Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The Corporation is exposed to interest rate risk on its fixed income portfolio and its funds held as security. Details of the Corporation's fixed income portfolio with interest rate exposure are disclosed in Note 5(d).

#### • Equity price risk

Equity price risk is the risk that the value of a financial instrument will fluctuate due to changes in equity markets. The Corporation is exposed to equity price risk on its equity portfolio. The Corporation's equity portfolio is diversified and invested in well established, active, liquid markets.

#### • Foreign currency risk

Foreign currency risk is the risk of loss due to adverse movements in foreign currency rates versus the Canadian dollar. The Corporation is exposed to currency risk on its foreign currency denominated fixed-income and equity investments. As at December 31, 2008, the Corporation had approximately 11.1% (2007 - 6.4%) of the fair value of its equity investments and approximately 0.02% (2007 - 0.8%) of the fair value of its securities with interest rate exposure denominated in U.S. dollars. The Corporation manages its foreign currency exposure by limiting the foreign content in each investment manager's portfolio.

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### **Notes to Financial Statements**

December 31, 2008 (\$ thousands)

YTM

#### 5. INVESTMENTS (continued)

#### (d) Securities with interest rate exposure

As at December 31, the scheduled maturities and fair values of the fixed income portfolio are as follows:

#### Terms to Maturity (1)

	 ne within ne year	Due one through five years	Due five through ten years		Due ten through twenty years		Due after twenty years			Total
<u>2008</u>	 									
Government										
Federal	\$ 3,639	\$ 26,272	\$	8,056	\$	1,484	\$	24,065	\$	63,516
Yield to Maturity ("YTM")	0 7%	1 5%	,	2.8%		3.3%		3 5%		2.4%
Provincial	-	2,992		1,444		8,268		13,398		26,102
YTM	0 0%	2 6%	,	41%		4 5%		4.7%		4 4%
Municipal	-	1,084		822		-		-		1,906
YTM	0.0%	2 4%	,	4 2%		0 0%		0.0%		3.2%
Total Government	3,639	30,348		10,322		9,752		37,463		91,524
YTM	 0.7%	1 6%	,	31%		4 3%		4 0%		3 0%
Financial Institutions	967	11,227		19,121		-		3,923		35,238
YTM	2.2%	4.1%	,	5.5%		0 0%		7 7%		5.2%
Other Corporate	2,448	32,568		30,679		4,465		5,079		75,239
YTM	3.7%	4.5%	,	5.7%		6 3%		7 5%		5 3%
T-Bills / Debit Notes	11,796	-		-		-		-		11,796
YTM	1.6%	0 0%	,	0.0%		0.0%		0 0%		1.6%
Total Fixed Income	 18,850	74,143		60,122		14,217		46,465		213,797
Accrued Interest	1,820					-				1,820
Total Fixed Income with Accrued Interest	\$ 20,670	\$ 74,143	\$	60,122	\$	14,217	\$	46,465	\$	215,617
YTM	1.7%	3.3%	,	5.2%		5.0%		4.7%	_	4.1%

2007							
Total Fixed Income	\$	16,582	\$ 60,513	\$ 101,886	\$ 20,574	\$ 26,552	\$ 226,107
Accrued Interest		1,973			-	-	1,973
Total Fixed Income with Accrued Interest	<u> </u>	18,555	\$ 60,513	\$ 101,886	\$ 20,574	\$ 26,552	\$ 228,080

4.4%

4.7%

4.7%

3.9%

4.7%

4.5%

<sup>(1)</sup> The timing of actual maturities may differ from the contractual maturities shown above, since borrowers may have the right to prepay obligations with or without prepayment penalties.

## **Notes to Financial Statements**

December 31, 2008 (\$ thousands)

#### 5. INVESTMENTS (continued)

#### (b) Investment income:

	 2008		2007	
Change in fair value on held for trading assets	\$ 13,736	\$	8,026	
Net realized gains on sale of available for sale assets	3,550		8,654	
Writedown on available for sale assets	(4,125)		(229)	
Dividends from available for sale assets	2,313		2,463	
Interest expense - other financial liabilities	(1,195)		(1,338)	
	\$ 14,279	\$	17,576	

#### (c) Impairment review of available for sale assets:

In determining whether an impairment is recognized, management considers factors including the extent of the unrealized losses, the length of time that the investment has been in an unrealized loss position, the financial condition and near-term prospects of the issuer.

As of December 31, 2008, the available for sale equity portfolio had \$6,447 (2007 - \$2,700) of unrealized losses recorded in accumulated net unrealized gains in the equity portfolio on the Balance Sheet. The equity holdings in a loss position are largely comprised of publicly traded equities and/or pooled funds which have been impacted by the recent financial crisis. The majority of these equities have been impaired less than six months 41% of these equities are invested in 2 pooled funds, 23% in the energy sector, 9% in the Canadian financial services sector and the remaining 27% in various other sectors. Management believes these unrealized losses are temporary in nature and will reevaluate the impairment condition on these holdings on a regular basis to assess for any potential future writedowns required.

Notes to Financial Statements December 31, 2008 (\$ thousands)

#### 4. AMOUNTS RECOVERABLE FROM BUILDERS

The amounts recoverable from builders is comprised of two types of receivables: the estimated amounts recoverable from builders in respect of outstanding warranty claims recognized as under the warranty liabilities; and other receivables from builders representing the estimated realizable value of receivables from builders for warranty claims that the Corporation has paid out on the builder's behalf during the remediation process. The carrying values approximate their fair values.

		2008		2007		
	Carrying Value		Carrying Value			
Amounts recoverable from builders	\$	7,218	\$	3,318		
Other receivables from builders		4,085		2,913		
	\$	11,303	\$	6,231		

As described in Note 6(c), the Corporation obtains security from builders to minimize its financial losses from future warranty claims. At December 31, there is \$4,105 (2007- \$1,448) of security held associated with amounts recoverables from builders.

#### 5. INVESTMENTS

#### (a) Fair value of investments:

The Corporation has designated the fixed income portfolio as held for trading financial assets and the equity portfolio as available for sale financial assets. Both classes of assets are reported at fair value on the balance sheet.

The following table discloses details of the fair value of the Corporation's investment portfolio as at December 31:

	2008		2007		
	Fair		Fair		
	<u>Value</u>		Value		
Held for trading assets					
Bonds issued by federal, provincial					
and municipal governments	\$	91,987	\$	106,798	
Financial institution bonds		35,663		29,804	
Other corporate bonds		76,153		78,315	
Treasury bills		11,814		13,163	
		215,617		228,080	
Available for sale assets					
Equity portfolio		77,920		86,441	
	\$	293,537	\$	314,521	

The fair value for both held for trading and available for sale assets are based on quoted bid prices and include accrued interest and dividends, respectively. The fair value of bonds and equities denominated in foreign currencies is translated into Canadian dollars at the exchange rate in effect at December 31.

#### **Notes to Financial Statements**

December 31, 2008 (\$ thousands)

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Claims recoveries include amounts recovered from builders on claims incurred during the current year or in previous years and changes in the estimate of amounts recoverable from builders on outstanding warranty claims liabilities. Estimated amounts recoverable from builders are presented on the balance sheet as an asset of the Corporation.

#### Capital assets

Capital assets are recorded at cost less accumulated depreciation and amortization. Depreciation and amortization are provided at the following rates and bases:

Software and applications Computer equipment Computer equipment acquired

under capital lease

Furniture and office equipment Leasehold improvements

- straight-line over three years

- straight-line over four years

- straight-line over four years or the term of lease if shorter than four years

- 20% declining balance

- straight-line over the term of the lease

#### Employee future benefits

The Corporation accrues its obligations under employee benefit plans and the related costs, net of plan assets. The cost of pensions and other post-employment benefits earned by employees is actuarially determined using the projected benefit method pro-rated on service and management's best estimates of expected plan investment performance, salary escalation, retirement ages of employees and expected health care costs. For the purpose of calculating the expected return on plan assets, those assets are valued at fair value. Past service costs from plan amendments are amortized on a straight-line basis over the average remaining service periods of eligible employees active at the date of amendment.

#### Future accounting changes

#### Goodwill, Intangible Assets and Research and Development Costs

The CICA issued Section 3064 - Goodwill and Intangible Assets, replacing Section 3062 - Goodwill and Other Intangible Assets" and Section 3450 - Research and Development Costs. Section 3064 establishes standards for the recognition, measurement, presentation and disclosure of goodwill and intangible assets. Provisions for goodwill are unchanged from the previous Section 3062. The Section will be effective on a retrospective basis for the Corporation's fiscal year beginning January 1, 2009. The new section is not expected to have any significant impact on the financial statements.

#### International Financial Reporting Standards

The CICA requires all Canadian publicly accountable enterprises to adopt International Financial Reporting Standards ("IFRS") beginning on or after January 1, 2011. The objective of the change is to move toward the use of a single set of world-wide accounting standards to faciliate and improve the useability and comparability of financial statements globally. Although there are many similiarities between Canadian GAAP and IFRS, there are some significant GAAP differences which may impact the Corporation's financial statements. The Corporation is currently in the planning phase of the conversion and is not yet able to fully determine the impact on the financial statements. The conversion to IFRS is a significant initiative for the Corporation and resources are being dedicated to ensure proper implementation.

### **Notes to Financial Statements**

December 31, 2008 (\$ thousands)

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Other financial liabilities

Accounts payable and accrued liabilities, and funds held as security, are designated as other liabilities and are measured at amortized cost using the effective interest method.

The warranty liabilities are specifically excluded from the financial instruments accounting standards.

#### Revenue recognition

Home enrolment fees are remitted by builders during the year. These fees, net of refunds, are deferred and taken into revenue as earned, as determined by actuarial calculations, over the warranty period. The deferred portion of home enrolment fees is included in warranty liabilities. If claims experience indicates that home enrolment fees collected will not be sufficient to discharge related liabilities, a provision for premium deficiency is included in the warranty liabilities.

Builders' registration fees are recorded as revenue upon registration and renewal fees are recorded as revenue in the year in which they are due.

Dividend income is recognized as of the ex-dividend date. Interest income is recognized as earned. Net realized gains or losses on investments are recognized on a trade date basis. Unrealized gains or losses based on the fair value in effect at the balance sheet date on held for trading financial assets are recognized in investment income. Unrealized gains or losses on available for sale financial assets are recognized in the Accumulated net unrealized gains (losses) in the equity portfolio until they are realized or until they are considered "other than temporarily" impaired, at which time the losses are charged to the Statement of Operations.

#### Warranty liabilities

The warranty liabilities include deferred home enrolment fees and warranty claims liabilities. Deferred home enrolment fees represent the unearned portion of home enrolment fees remitted by builders. Warranty claims liabilities include estimates of costs for claims reported and in process, and provisions for claims incurred but not yet reported at the balance sheet date where it is anticipated that costs will be incurred by the Corporation.

The warranty period spans seven years and significant periods of time can elapse between the incurrence of claims liabilities and their settlement. Accordingly, the estimation of the liabilities involves significant measurement uncertainty.

The liabilities are discounted to reflect the investment income expected to be earned over the period between the incurrence and settlement of claims. The discount rate reflects the expected future yield from the fixed interest investments. Provisions for adverse deviation are added to allow for the inherent measurement uncertainty that arises because actual investment yields may differ from the discount rate; because the actual settlements may occur at amounts that differ from expected settlement amounts; and because the timing of settlements may differ from expected timing.

Claims incurred include claims recoveries and changes in the provisions for claims reported and in process and for claims incurred but not yet reported.

#### **Notes to Financial Statements**

December 31, 2008 (\$ thousands)

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial instruments and Comprehensive Results of Operations

The Corporation designates and recognizes its financial instruments in accordance with the requirements of Section 3855 – Recognition and Measurement, Section 1530 – Comprehensive Income, and Section 3251 – Equity, as described below:

#### • Held for trading financial assets

Cash and the fixed income portfolio are designated as held for trading financial assets and are measured at fair value with gains and losses, including interest earned, in the Statement of Operations. Transaction costs are recognized in the Statement of Operations as incurred.

#### • Available for sale financial assets

The equity portfolio is designated as available for sale financial assets and is measured at fair value with unrealized gains and losses recognized in the net unrealized gains (losses) on equity portfolio in the Statement of Comprehensive Results of Operations. Accumulated net unrealized gains (losses) in the equity portfolio ("AUGL") form part of the Equity on the Balance Sheet. The cumulative changes in the fair value of available for sale securities are removed from the AUGL and recorded in the Statement of Operations when the underlying security is either sold or there is a decline in value that is considered to be other than temporary. Available for sale assets are assessed on an individual security basis at each balance sheet date to determine whether there is objective evidence of impairment. If there is objective evidence of impairment and the decline in fair value is other than temporary, the accumulated loss is moved from the AUGL in the equity section and recognized in the Statement of Operations.

Transaction costs are added to the fair value of the available for sale financial assets at acquisition.

#### Held to maturity financial assets

No financial assets were designated as held to maturity.

#### Loans and receivables

Amounts recoverable from builders are designated as loans and receivables. The carrying value is based on management's best estimate of the recoverable value determined by considering past collection experience, the amount of security held and the existence of guarantees. Where there is evidence that there is impairment in these amounts, the impairment charge is recognized in the Statement of Operations to reduce the carrying value of the financial assets to their recoverable amounts.

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Notes to Financial Statements
December 31, 2008 (\$ thousands)

#### 1. CORPORATION OPERATIONS

Tarion Warranty Corporation (the "Corporation") was designated in 1976 by the Government of Ontario to administer the Ontario New Home Warranties Plan Act (the "Act"). The objectives of the Act include consumer protection, builder regulation and providing consumers and builders with a broad range of services including information and education. The Corporation collects home enrolment and builder registration fees and invests available funds for the purposes of settling warranty claims from homeowners, and providing for investigation, enforcement, and other administrative costs related to its responsibilities in administering the Act. Warranty protection is outlined in the Act and includes providing a warranty to purchasers of new homes in respect of:

- loss of deposit if a builder cannot or will not complete the sale of a home, through no fault of the home buyer;
- specified construction and contractual warranties for defects in work or material; and
- the effects of delays in closing, under certain circumstances.

As a non-profit organization, the Corporation is exempt from income taxes.

#### 2. BASIS OF PRESENTATION

These financial statements have been prepared in accordance with Canadian generally accepted accounting principles ("GAAP"). In addition, although not required, the Corporation adopts certain guidelines issued by the Office of the Superintendent of Financial Institutions Canada ("OSFI") for property and casualty ("P&C") insurance companies in Canada. These guidelines are in accordance with GAAP.

The preparation of financial statements, in conformity with GAAP, requires management to make assumptions and estimates that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities as at the date of the financial statements and the reported amounts of revenue and expenses during the reporting periods. Actual amounts could differ from those estimates. The most significant estimation processes are related to the determination of warranty liabilities.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Changes in accounting policies

Effective January 1, 2008, the Corporation adopted two new CICA Handbook sections: Section 3862 – Financial Instruments – Disclosures, and Section 3863 – Financial Instruments – Presentation.

Section 3862 and 3863 replace Handbook 3861 – Financial Instruments – Disclosure and Presentation. Section 3862 requires enhanced disclosures related to financial instruments and their significance related to the Corporation's financial position and performance. Additional disclosures related to the nature and extent of risks arising from financial instruments and how those risks are managed are also required. Section 3863 is basically unchanged from the presentation requirements of Section 3861. In adopting the requirements of Section 3862, as permitted, the Corporation has chosen to continue to apply the disclosure requirements of Section 3861 to insurance contracts.

Statement of Cash Flows Year ended December 31, 2008 (\$ thousands)

	2008	2007
NET INFLOWS (OUTFLOWS) OF CASH RELATED TO THE FOLLOWING ACTIVITIES		
OPERATING		
Excess of revenue over expenses (expenses over revenue) for the year	\$ (22,257)	\$ 2,170
Add (deduct) non-cash items		
Unrealized and realized (gains) losses on held for trading assets	(4,619)	1,436
Net realized gains on sale of available for sale assets	(3,550)	(8,654)
Writedown on available for sale assets	4,125	229
Depreciation and amortization	2,516	2,745
Other		(68)
	(23,785)	(2,142)
Changes in non-cash balances related to operations		
Increase in prepaid expenses and other assets	(259)	(233)
Increase in amounts recoverable from builders	(5,072)	(3,912)
Increase in warranty liabilities	26,260	6,418
Increase (decrease) in funds held as security	2,761	(571)
Increase (decrease) in accounts payable and accrued liabilities	(2,092)	2,355
Increase in employee future benefits liabilities	324	327
Cash provided by (used in) operating activities	(1,863)	2,242
INVESTING		
Proceeds from sale and maturity of investments	209,629	228,082
Purchase of investments	(206,494)	(227,340)
Purchase of capital assets	(1,392)	(3,703)
Cash provided by (used in) investing activities	1,743	(2,961)
NET DECREASE IN CASH DURING THE YEAR	(120)	(719)
CASH (OVERDRAFT), BEGINNING OF YEAR	(319)	400
OVERDRAFT, END OF YEAR	\$ (439)	\$(319)

# Statement of Changes in Equity Year ended December 31, 2008 (\$ thousands)

	 2008		2007
Surplus, beginning of year	\$ 112,099	\$	109,929
Excess of revenue over expenses (Expenses over revenue) for the year	(22,257)		2,170
Surplus, end of year	\$ 89,842	\$	112,099
Accumulated net unrealized gains in the equity portfolio, beginning of year	\$ 25,813	\$	32,487
Change in net unrealized losses in the equity portfolio for the year	(21,892)		(6,674)
Accumulated net unrealized gains in the equity portfolio, end of year	\$ 3,921	\$	25,813
TOTAL EQUITY, END OF YEAR	\$ 93,763	\$	137,912

## Statement of Operations Year Ended December 31, 2008

(\$ thousands)

	2008		2007	
REVENUE				
Home enrolment fees eamed	\$	30,118	\$	33,240
Builders' registration and renewal fees		2,055		2,055
Investment results				
Investment income (Note 5)		14,279		17,576
Investment management fees		<b>(797)</b>		(805
Other revenue		332		109
		45,987		52,175
XPENSES				
Net claims incurred (Note 8)	\$	26,264	\$	6,947
Salaries and benefits		23,803		24,520
General and administrative		15,661		15,793
Depreciation and amortization		2,516		2,745
		68,244		50,005
EXCESS OF REVENUE OVER EXPENSES				
(EXPENSES OVER REVENUES) FOR THE YEAR	\$	(22,257)	\$	2,170

## Statement of Comprehensive Results of Operations Year Ended December 31, 2008

(\$ thousands)

	2008		2007	
EXCESS OF REVENUE OVER EXPENSES		(00.055)	<b>.</b>	2.170
(EXPENSES OVER REVENUES) FOR THE YEAR NET UNREALIZED GAINS (LOSSES) IN THE EQUITY PORTFOLIO		(22,257)	\$	2,170
Increase (decrease) due to change in fair value				
during the year		(22,466)		1,751
Increase (decrease) for amounts included in		, , ,		
investment income in the Statement of Operations		574		(8,425)
		(21,892)		(6,674)
COMPREHENSIVE RESULTS OF OPERATIONS FOR THE YEAR	\$	(44,149)	\$	(4,504)

Balance Sheet December 31, 2008 (\$ thousands)

	 2008	2007
ASSETS		
Investments (Note 5)	\$ 293,537	\$ 314,521
Capital assets (Note 7)	5,971	7,094
Amounts recoverable from builders (Note 4)	11,303	6,231
Prepaid expenses and other assets	 1,021	 762
	\$ 311,832	\$ 328,608
LIABILITIES		
Bank overdraft	\$ 439	\$ 319
Warranty liabilities (Note 8)	168,928	142,668
Funds held as security (Note 9)	39,191	36,430
Accounts payable and accrued liabilities (Note 7)	7,524	9,616
Employee future benefits liabilities (Note 10)	1,987	1,663
	 218,069	190,696
EQUITY		
Surplus	89,842	112,099
Accumulated net unrealized gains in the equity portfolio	 3,921	25,813

Approxed by the Board

Harry Herskowitz
Director and Chair of the Board

**Dick Brouwer** 

Director and Chair of the Audit Committee

93,763

\$ 311,832

137,912

\$ 328,608



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#### **ACTUARY'S REPORT**

To the Directors of Tarion Warranty Corporation:

I have valued the warranty liabilities of **Tarion Warranty Corporation** for its Balance Sheet as at December 31, 2008 and their change in the Statement of Operations for the year then ended in accordance with accepted actuarial practice, including the selection of appropriate assumptions and methods.

In my opinion, the amount of the warranty liabilities makes appropriate provision for all warranty obligations, and the financial statements fairly present the results of the valuation.

James K. Christie Fellow, Canadian Institute of Actuaries

February 27, 2009



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## **Auditors' Report**

To the Directors of Tarion Warranty Corporation

We have audited the balance sheet of Tarion Warranty Corporation (the "Corporation") as at December 31, 2008 and the statements of operations, of comprehensive results of operations, of changes in equity and of cash flows for the year then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Corporation as at December 31, 2008 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Deloitte & rouche LAP

Chartered Accountants Licensed Public Accountants February 27, 2009

## Management's Responsibility for Financial Reporting

Management is responsible for the integrity of the financial statements and operational information presented in this Annual Report. The financial statements have been presented in accordance with appropriate and generally accepted accounting principles and reflect management's best estimates and judgments. Financial information presented elsewhere in the Annual Report is consistent with these financial statements.

Management maintains a system of internal controls, to provide reasonable assurance that all assets are safeguarded and to facilitate the preparation of relevant, reliable and timely financial information.

The external actuary who is appointed by the Board is responsible for ensuring that the assumptions and methods used in the determination of the warranty liabilities are in accordance with accepted actuarial practice.

External auditors have examined and reported on the financial statements.

The Audit Committee, consisting of non-executive directors, has reviewed these financial statements with management and the external auditors and has reported to the Board of Directors, which has approved the financial statements.

**Howard Bogach** 

President & Chief Executive Officer

February 27, 2009

John Becevello

Vice President & Chief Financial Officer

In Bewell

February 27, 2009